

**Democracy Fund, Inc.**  
**Financial Statements**  
**December 31, 2017 and 2016**



## **Report of Independent Auditors**

To the Board of Directors of Democracy Fund, Inc.

We have audited the accompanying financial statements of Democracy Fund, Inc. which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and changes in net assets and of cash flows for the years then ended.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on the financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Democracy Fund, Inc. as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink, appearing to read "PricewaterhouseCoopers LLP", is written over a light blue horizontal line.

June 29, 2018

**Democracy Fund, Inc.**  
**Statements of Financial Position**  
**December 31, 2017 and 2016**

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	<b>2017</b>	<b>2016</b>
<b>Assets</b>		
Cash and cash equivalents	\$ 60,484,317	\$ 49,770,251
Restricted cash	101,193	101,172
Prepaid expenses and other assets	319,792	197,273
Fixed assets, net	<u>520,698</u>	<u>478,894</u>
Total assets	<u>\$ 61,426,000</u>	<u>\$ 50,547,590</u>
<b>Liabilities and Net Assets</b>		
Accounts payable and accrued expenses	\$ 1,923,871	\$ 1,295,194
Grants payable	5,475,000	1,126,000
Federal excise tax payable	<u>531,783</u>	<u>341,783</u>
Total liabilities	<u>7,930,654</u>	<u>2,762,977</u>
Unrestricted net assets	500,448	47,784,613
Temporarily restricted net assets	<u>52,994,898</u>	<u>-</u>
Total net assets	<u>53,495,346</u>	<u>47,784,613</u>
Total liabilities and net assets	<u>\$ 61,426,000</u>	<u>\$ 50,547,590</u>

The accompanying notes are an integral part of these financial statements.

**Democracy Fund, Inc.**  
**Statements of Activities and Changes in Net Assets**  
**Years Ended December 31, 2017 and 2016**

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	2017	2016
<b>Unrestricted revenues and gains</b>		
Contributions of marketable securities	\$ -	\$ 39,302,498
Contributions in-kind	281,065	496,670
Interest and dividends	140,571	7,036
	<hr/>	<hr/>
Total revenues and gains	421,636	39,806,204
	<hr/>	<hr/>
<b>Expenses and losses</b>		
Grants	33,944,350	13,244,120
Other program expenses	8,972,664	4,083,577
Administrative and managerial	4,248,787	3,189,037
Federal excise tax expense	540,000	363,025
Net realized loss on investments	-	654,371
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Total expenses and losses	47,705,801	21,534,130
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Increase (decrease) in unrestricted net assets	(47,284,165)	18,272,074
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<b>Temporarily restricted net assets</b>		
Contributions of marketable securities	53,414,160	-
Net realized loss on investments	(419,262)	-
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Net change in temporarily restricted net assets	52,994,898	-
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Net change in total net assets	5,710,733	18,272,074
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Total net assets at beginning of year	47,784,613	29,512,539
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Total net assets at end of year	\$ 53,495,346	\$ 47,784,613
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The accompanying notes are an integral part of these financial statements.

**Democracy Fund, Inc.**  
**Statements of Cash Flows**  
**Years Ended December 31, 2017 and 2016**

	<b>2017</b>	<b>2016</b>
<b>Cash flows from operating activities</b>		
Increase in net assets	\$ 5,710,733	\$ 18,272,074
Adjustments to reconcile increase in net assets in cash and cash equivalents (used in)/provided by operating activities		
Contributions of marketable securities	(53,414,160)	(39,302,498)
Net realized loss on investments	419,262	654,371
Proceeds from sale of investments	52,994,898	38,648,127
Depreciation and amortization	76,457	24,184
Changes in assets and liabilities		
Restricted cash	(21)	(81,007)
Prepaid expenses and other assets	(122,519)	(114,179)
Accounts payable and accrued expenses	628,677	654,448
Grants payable	4,349,000	(1,554,645)
Federal excise tax payable	190,000	3,024
Net cash provided by operating activities	<u>10,832,327</u>	<u>17,203,899</u>
<b>Cash flows from investing activities</b>		
Addition of fixed assets	<u>(118,261)</u>	<u>(503,078)</u>
Net cash used in investing activities	<u>(118,261)</u>	<u>(503,078)</u>
Net increase in cash and cash equivalents	<u>10,714,066</u>	<u>16,700,821</u>
<b>Cash and cash equivalents</b>		
Cash and cash equivalents at beginning of year	<u>49,770,251</u>	<u>33,069,430</u>
Cash and cash equivalents at end of year	<u>\$ 60,484,317</u>	<u>\$ 49,770,251</u>
 <b>Supplemental schedule of noncash activities</b>		
Contributions of marketable securities	\$ 53,414,160	\$ 39,302,498
Contributions in-kind	\$ 281,065	\$ 496,670
 <b>Supplemental disclosures of cash flow information</b>		
Federal excise taxes paid	\$ 350,000	\$ 360,000

The accompanying notes are an integral part of these financial statements.

**Democracy Fund, Inc.**  
**Notes to Financial Statements**  
**December 31, 2017 and December 31, 2016**

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**1. Organization**

Democracy Fund, Inc. ("DF") is a charitable, nonstock corporation formed on February 11, 2014 in the state of Delaware. DF is organized and operated exclusively for exempt purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code ("Code"). DF has received a determination letter from the Internal Revenue Service stating it is exempt under 501(c)(3) of the Code and specifically that it is classified as a Section 509(a) Private Foundation. Pierre Omidyar, Michael Mohr, Pat Christen, Sarah Steven and Will Fitzpatrick serve on the Board of Directors with Joseph Goldman serving as president. DF was formed in order to support charitable and educational activities in service of creating a stronger democracy. DF invests in organizations working to ensure that our political system is responsive to the public and able to meet the greatest challenges facing our nation.

**2. Summary of Significant Accounting Policies**

**Basis of Accounting**

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") applicable to non-profit organizations.

Revenues are reported as increases in unrestricted net assets unless there are donor-imposed purposes and/or time restrictions on the gifted assets. Expenses are reported as decreases in unrestricted net assets. Gains or losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law.

**Unrestricted Net Assets**

Unrestricted net assets represent resources that are not subject to donor-imposed restrictions and are available to support DF's activities.

**Temporarily Restricted Net Assets**

Temporarily restricted net assets represent resources that are subject to donor-imposed restrictions which can be fulfilled by actions of DF pursuant to those stipulations and/or expire with the passage of time. Upon the passage of time and/or satisfaction of donor-imposed stipulations, the associated net assets are released from temporarily restricted net assets and recognized as unrestricted net assets. As of December 31, 2017, temporarily restricted net assets consisted of \$52,994,898 restricted to provide support for activities beginning in 2018.

**Uses of Estimates**

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of short-term, highly liquid investments purchased with a remaining maturity of three months or less. At times, cash balances may exceed federally insured limits.

**Restricted Cash**

Restricted cash consists of a collateral account for a corporate credit card program.

**Democracy Fund, Inc.**  
**Notes to Financial Statements**  
**December 31, 2017 and December 31, 2016**

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**Fixed Assets**

Fixed assets are recorded at cost at the date of purchase. Depreciation and amortization is recorded on assets in service using the straight-line method over the estimated useful lives of the assets, as follows:

Equipment	5 years
Furniture and fixtures	7 years
Software	3 years
Leasehold Improvements	Shorter of the lease term or estimated useful life

**Investment Income**

Dividend income is recognized on the ex-dividend date. Interest income is recognized on the accrual basis.

**Contributions**

Contributions are recognized as revenue at fair value in the period irrevocably pledged or received. Contributions of stock are valued at the average of the high and low price on the date transferred.

DF has been funded through contributions received from The Pierre M. Omidyar Trust (the "Trust"), a related party. In 2017, these contributions were temporarily restricted for use in 2018.

**Grants**

Grants expense consists of unconditional grants. Unconditional grants are expensed as of the effective date of the grant agreement. Certain grants may be subject to the grantee fulfilling specific conditions. Such conditional grants are considered commitments and are not recorded as expense until the conditions of the grant are met.

**Functional Expense Allocations**

Expenses are allocated between program expenses and administration expenses based on the function that benefited from the incurred expenses and estimates made by management.

**Income Taxes**

DF, as a qualified private foundation, is exempt from federal income taxes under Section 501(c)(3) of the Code, and contributions to it may be deductible by donors for federal and state income tax purposes.

**Recent Accounting Pronouncement**

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) 2016-02 - *Leases* (ASC 842), which sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract (i.e. lessees and lessors).

The new standard requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase by the lessee. This classification will determine whether lease expense is recognized based on an effective interest method or on a straight line basis over the term of the lease, respectively. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases and operating leases. The ASU is expected to impact the financial statements as DF has certain operating lease arrangements for which it is the lessee.

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ASC 842 supersedes the previous leases standard, ASC 840 *Leases*. For private companies, the standard is effective for fiscal years beginning on or after December 15, 2019, with early adoption permitted. DF is in the process of evaluating the impact of this new guidance on its financial statements.

On August 18, 2016, the FASB issued ASU No. 2016-14, *Not-for Profit Entities (Topic 958): Presentation of Financial Statements for Not-for Profit Entities*. The new guidance simplifies and improves how not-for-profit entities classify net assets as well as the information presented in financial statements and notes about liquidity, financial performance, and cash flows.

The amendments in the standard are effective for annual financial statements issued for fiscal years beginning after December 15, 2017, and for interim periods within fiscal years beginning after December 15, 2018. Application to interim financial statements is permitted but not required in the initial year of application. Early application is permitted. DF is in the process of evaluating the impact of this new guidance on its financial statements.

**3. Fair value of investments**

In accordance with the authoritative guidance on fair value measurements and disclosures under US GAAP, DF discloses the fair value of its investments in a hierarchy that prioritizes the inputs to valuation techniques used to measure the fair value. The hierarchy gives the highest priority to valuations based upon unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to valuations based upon unobservable inputs that are significant to the valuation (level 3 measurements). The guidance establishes three levels of the fair value hierarchy as follows:

Level 1: Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that DF has the ability to access at the measurement date.

Level 2: Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active.

Level 3: Inputs that are unobservable.

A financial instrument's level within the fair value hierarchy is based upon the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by management. Management considers observable data to be market data which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

As of December 31, 2017 and 2016 all cash and cash equivalents were classified as level 1 within the valuation hierarchy. DF had no level 2 and 3 investments at December 31, 2017 and 2016.



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**4. Fixed Assets**

Fixed assets at December 31, 2017 and 2016 consisted of the following:

	<b>2017</b>	<b>2016</b>
Equipment	\$ 98,085	\$ 98,085
Furniture and fixtures	280,274	262,013
Software	100,000	-
Leasehold Improvements	142,980	142,980
	<u>621,339</u>	<u>503,078</u>
Less: Accumulated depreciation and amortization	<u>(100,641)</u>	<u>(24,184)</u>
Fixed assets, net	<u>\$ 520,698</u>	<u>\$ 478,894</u>

Depreciation and amortization expense of fixed assets during the year ended December 31, 2017 and 2016, was \$76,457 and \$24,184, respectively.

**5. Federal Excise Tax**

DF is subject to a 2% (1% if certain criteria are met) federal excise tax on net investment income, including realized gains on donated securities based on tax cost basis as defined in the Code. The expense for federal excise tax is as follows:

	<b>2017</b>	<b>2016</b>
Current provision	\$ 540,000	\$ 363,025

DF recognizes a tax benefit from an uncertain position only if it is more likely than not that the position is sustainable, based solely on its technical merits and consideration of the relevant taxing authority's widely understood administrative practices and precedents. If this threshold is met, DF measures the tax benefit as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. DF may recognize interest and, if applicable, penalties for any uncertain tax positions. No interest or penalties were accrued or recorded during the period ended December 31, 2017 and 2016. DF does not anticipate any significant increase or decrease to unrecognized tax benefits during the next twelve months.

**6. Related Party Transactions**

During the years ended December 31, 2017 and 2016, financial manager fees of \$225,000 and \$170,000, recruiting fees of \$0 and \$5,000, legal fees of \$0 and \$33,733, rent expenses of \$0 and \$181,235, and other expenses of \$56,065 and \$106,702 were contributed by affiliates on behalf of DF. They were accounted for under "Contributions in-kind" in the statements of activities and changes in net assets. In addition, all contributions of cash and marketable securities were contributed by affiliates for the benefit of DF.

**Democracy Fund, Inc.**  
**Notes to Financial Statements**  
**December 31, 2017 and December 31, 2016**

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**7. Grants**

As of December 31, 2017 and 2016, grant expense was as follows:

	<b>2017</b>	<b>2016</b>
Grant payments	\$ 29,595,350	\$ 14,798,765
Less: committed in the prior year on unconditional grants and paid	(1,126,000)	(2,680,645)
Committed in the current year on unconditional grants	<u>5,475,000</u>	<u>1,126,000</u>
Grant expense	<u>\$ 33,944,350</u>	<u>\$ 13,244,120</u>

As of December 31, 2017 and 2016, DF had total unfunded commitments of \$10,683,500 and \$5,515,250, respectively, related to conditional grants.

As of December 31, 2017, DF had \$5,475,000 of payables related to unconditional grants due in 2018. As of December 31, 2016, DF had \$1,126,000 of payables related to unconditional grants due in 2017.

**8. Commitments**

As of December 31, 2017, DF had a total of \$8,949,101 in obligations under operating leases, consisting of a real estate lease. Rental expense related to the lease was \$774,408 and \$309,833 for the years ended December 31, 2017 and 2016, respectively.

The minimum rental payments applicable to DF's lease are as follows:

<b>Years Ended</b>	<b>Operating Leases</b>
2018	<u>661,906</u>
2019	680,113
2020	698,825
2021	725,959
Thereafter	<u>6,182,298</u>
Total minimum lease payments	<u>\$ 8,949,101</u>

**9. Subsequent Events**

Management has performed an evaluation of subsequent events through June 29, 2018, which is the date DF's financial statements were available to be issued and has concluded that there were no significant subsequent events relevant for financial statements disclosure.